

Expert Software Asset Management for Government Agencies

FOR FEDERAL AGENCIES SEEKING TO OPTIMIZE SOFTWARE ASSET MANAGEMENT, ISAM IS YOUR TRUSTED PARTNER. OUR EXPERTISE AND COMMITMENT DRIVE RESULTS, ENSURING COMPLIANCE, SAVINGS, AND EFFICIENCY.

Why ISAM Stands Out

GOVERNMENT EXPERTISE

ISAM has been a partner to federal agencies since 1996, evolving in sync with government programs and regulations. Our experts stay current with developments in government SAM, addressing the unique challenges and requirements of government agencies.

PROVEN SAVINGS

We have achieved over \$1 billion in software risk management savings for 10 federal agencies since 2001, with \$8 billion in assets under management.

GREENBOOKSM DATABASE

Our proprietary software asset management tool, GreenBookSM, empowers businesses to manage software assets effectively. Continuously updated, it contains comprehensive information about software products, licensing terms, and compliance requirements.

Core Competencies

For over two decades, ISAM has been a leading software asset management (SAM) consultancy, specializing in optimizing software asset usage, reducing costs, and enhancing compliance and security for federal agencies. With a proven track record across diverse industries, ISAM's tailored approach blends proprietary data with human intelligence, ensuring that every piece of the SAM puzzle aligns for a comprehensive perspective.

KEY SERVICES

- *SAM Advisory*
- *Audit Defense & Response*
- *Compliance Management*
- *License Optimization*
- *Benchmarking*
- *Vendor Relationship Management*
- *SAM Maturity Assessment*
- *SAM as a Service (SAMaaS)*

Notable Successes

SOCIAL SECURITY ADMINISTRATION (SSA)

The SSA was facing escalating software costs and capacity constraints. With GreenBookSM and ISAM'S negotiation support, annual software cost growth fell from 20% to 2%, while hardware capacity grew at an 18% yearly rate. This led to \$419 million in software savings and an "A" grade in IT Portfolio Analysis on the FITARA Scorecard.

ENVIRONMENTAL PROTECTION AGENCY (EPA)

After a two-year Oracle audit with a \$30 million fee and unresolved issues, ISAM stepped in. Utilizing its GreenBookSM and audit expertise, ISAM swiftly established an Oracle ELP, eliminating findings, and paving the way for cloud migration. The EPA saved at least \$30 million through ISAM's services with a quick audit resolution.

NATIONAL AERONAUTICS AND SPACE ADMINISTRATION (NASA)

NASA, after a software vendor audit with a significant issue, engaged ISAM to review their major vendor contracts (IBM Cognos, Oracle, Microsoft, RedHat) for compliance. ISAM's expertise and GreenBookSM were used to optimize licenses, resulting in nearly \$1 million in IBM savings and uncovering optimization opportunities with other vendors.

FEDERAL AGENCIES IN OUR PORTFOLIO

- *Social Security Administration*
- *Defense Information Systems Agency*
- *Federal Aviation Administration*
- *NASA*
- *GSA*
- *USDA*
- *IRS*
- *EPA*
- *Nuclear Regulatory Commission*

COMPANY DATA

Legal Name

INFORMATION SYSTEMS ASSET MANAGEMENT, INC. DBA ISAM

SAM UEI

FXAQTH1WZML7

CAGE

6JBW6

NAICS

**541611,
541618**

GSA Schedule

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